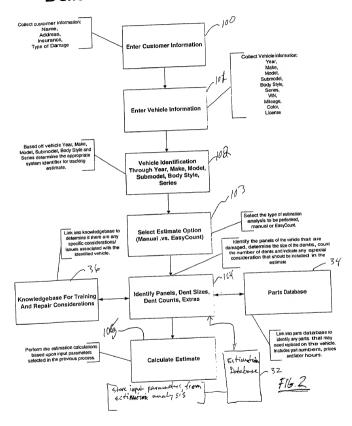


Dent Estimators Process Flow



Dent Estimators.com

Manual Count Steps;

- 1. Inspect the vehicle looking for any areas that might not be repaired using P.D.R.
- Using the D.E.C. template, find the largest and smallest hail dents on the vehicle and size them with the appropriate number on the template. Check off the sizes on the "Manual Count" worksheet provided.
- Count the number of dents on each panel damaged starting at panel #1 and write down the amount of dents on the "Manual Count" worksheet in the area provided for each panel. (If there are more than approximately twenty dents on the vehicle you may want to use the "Easy Count" method.)
- 4. Take note of any molding damage, glass damage, or headliners that may have to be removed and check off the information on the worksheet in the proper area. (D.E.C. recommends that you carry a small magnet to check for aluminum panels. Although the "Estimate Wizard" will alert you to aluminum in most vehicle types, it is a good idea to double check as this information will affect the size of dents you should be estimating for P.D.R.)
- Take the "Manual Count' worksheet to the computer, fill in the information from the worksheet and the D.E.C. estimating program will do the rest.

Easy Count Steps:

- 1. Inspect the vehicle looking for any areas that might not be repaired using P.D.R
- Using the D.E.C. template, find the largest and smallest hail dents on the vehicle and size them with the appropriate number on the template. Check off the sizes on the "Easy Count" worksheet provided. (If there are approximately twenty dents or less, you should use the "Manual Count" method.)
- Using the D.E.C. template, find the largest cluster of dents on the vehicle.
 Place the 'Ring Count' ring over the cluster and count how many dents are in
 the ring. (It does not matter what panel you measure, but you must measure
 the largest cluster in order to make the estimate accurate.)
- 4. Take note of any molding damage, glass damage, or headliners that may have to be removed and check off the information on the worksheet in the proper area. (D.F.C. recommends that you carry a small magnet to check for aluminum panels. Although the" Estimate Wizard" will alert you to aluminum in most vehicle types, it is a good idea to double check as this information will affect the size of dents you should be estimating for P.D.R.)
- Take the "Easy Count worksheet to the computer, fill in the information from the worksheet and the D.E.C. estimating program will do the rest of the estimate. Its that simple!

F16-3

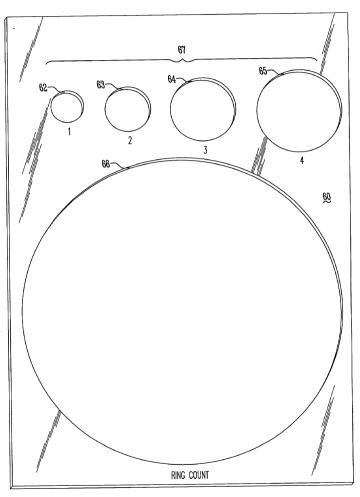


Fig.4

. EASY INSURED INFO:	COUNT ESTIMATE
☐ MR. NAME	M. LAST
ADDRESS CITY PHONE #()	STATEZIP CODE \\ LICENCE #
OTHER # ()	INSURANCE CO TYPE OF LOSS COLOR
70 CHECK DENT SIZES	108
FILL IN # OF DENTS IN RING	RING COUNT
CHECK PANELS DAMAGED HOOD 9	7 6 5
☐ 1 PIECE HEADLINER ☐ GLU☐ SUNROOF ☐ ALU	JED HEADLINER GLASS DAMAGE JIMINUM PANELS MOLDINGS, COWL, SAIL, ETC.
MOLDINGS DAMAGEDOTHER INFO	

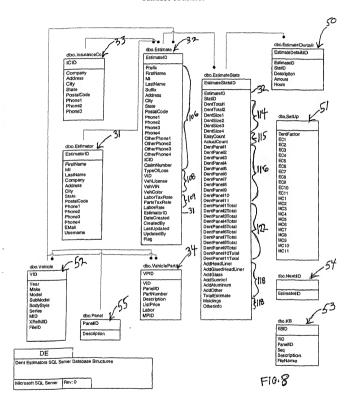
•		MANUAL C	DUNT ESTIMAT	E		
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Dent Estimators Estimation System Specifications

Database Structures



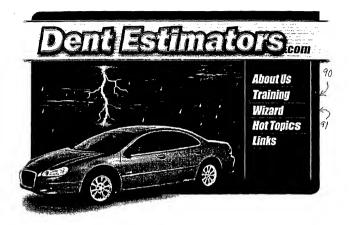
Dent Estimators Database Table Detail

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Estimate	2	FirstName	nvarchar	60
Estimate	3	MI	nvarchar	20
Estimate	4	LastName	nvarchar	100
Estimate	5	Address	nvarchar	510
Estimate	6	City	nvarchar	100
Estimate	7	State	nvarchar	40
Estimate .	8	PostalCode	nvarchar	40
Estimate	9	Phone1	nvarchar	6
Estimate	10	Phone2	nvarchar	6
Estimate	11	Phone3	nvarchar	8
Estimate	12	Phone4	nvarchar	30
Estimate	13	OtherPhone1	nvarchar	6
Estimate	14	OtherPhone2	nvarchar	6
Estimate	15	OtherPhone3	nvarchar	8
Estimate	16	OtherPhone4	nvarchar	30
Estimate	17	insuranceCo	nvarchar	100
Estimate	18	PolicyNumber	nvarchar	100
Estimate	19	TypeOfLoss	nvarchar	100
Estimate	20	VID	int	
Estimate	21	VehVIN	nvarchar	50
Estimate	22	VehMileage	int	
Estimate	23	VehColor	nvarchar	50
Estimate	24	VehLicense	nvarchar	50
Estimate	25	VehLicenseState	nvarchar	50
Estimate	26	DentTotal	int	
Estimate	27	DentSize1	bit	
Estimate	28	DentSize2	bit	FG. 9.
Estimate	29	DentSize3	bit	1100

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	Estimate	59	AddOther	bit	

TABLE NAME	POSITIO	ON COLUMN NAME	DATA TYPE	LENGT H
Estimate	60	TotalEstimate	money	
Estimate	61	Moldings	nvarchar	1000
Estimate	62	Otherinfo	nvarchar	1000
Estimate	63	DateCreated	smalldatetime	
Estimate	64	CreatedBy	nvarchar	100
Estimate	65	LastUpdated	smalldatetime	
Estimate	66	UpdatedBy	nvarchar	100
EstimateDetail	1	EstimateDetailtD	int	
EstimateDetail	2	EstimateID	int	
Estimate Detail	3	Description	nvarchar	510
EstimateDetail	4	Amount	money	
EstimateDetail	5	Hours	float	
кв	1	KBID	int	
кв	2	VID	int	
KB	3	PanelID	tinyint	
KB	4	Seq	int	
(B	5	Description	nvarchar	1000
<b< td=""><td>6</td><td>FileName</td><td>nvarchar</td><td>100</td></b<>	6	FileName	nvarchar	100
NextID	1	EstimateID	int	
/ehicle	1	VID	int	
/ehicle	2	Year	int	
/ehicle	3	Make	nvarchar	100
/ehicle	4	Model	nvarchar	100
/ehicle	5	SubModel	nvarchar	100
/ehicle	6	BodyStyle	nvarchar	100
/ehicle	7	Series	nvarchar	100
/ehicle	8	MID	int	
rehicleParts	1	VPID	int	
'ehicleParts	2	VID	int	TU BA
enucleParts	3	PanelID	linyint	F16.9C

TABLE NAME	POSITION	COLUMN NAME	DATA TYPE	LENGT H
VehicleParts	4	PartNumber	nvarchar	100
VehicleParts	5	Description	nvarchar	200
VehicleParts	6	ListPrice	money	
Vehicle Parts	7	Labor	float	
VehicleParts	8	MPID	int	



75



Welcome Keith Volquardsen!

Estimation Inventory		32/106	52/109	j
	Name	Address	Vehicle	Updated
Edit Delete	JACK P FLASH		2001 Lincoln Town Car Cartier Edition Sedan	Apr 30,
Edit Delete	Mrs. TAMMY L VOLQUARDSEN	URBANDALE	2001 Lincoln Town Car Cartier Edition Sedan	Apr 30,
Edit Delete	Mr. JASON WEYER	6367 VISTA DRIVE WEST DES MOINES		Apr 26,

Training Wizard Hot Topics 200/ Copyright © Dent Estimators, LLC. All rights reserved.

F16-11

52/10A

Links



Customer In	iormation					_
Prefix First Na	me	MI Las	t Name		s	uffix
Dr John		P. Smi	th			F
Address		City		State	Zip Code	
12345 Main Str	eet	Des Moine	8	IA	50322	
Phone Number	Of	her Phone N	ımber			
, 515 , 555 4	545 Ext (515 , 555	4545 Evt			7100
Auto Artists		cription			Type Of Los	s Prepaid
4844515	Hai	Damage			Hail	\$ 0.00
Created:	HEL	₽ Keith	CDNTINUE	- 93 4/30/01 11	L:03:00 AM	Keith
Home	About	Training	Wizard	Hot T	opics	Links

77

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Current Ve	hicle Selection:		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		_
Year Manu	facturer*	Model*		Series*	`
2001 - ford		exp			
the system will re	HELP	eir manufacturer be	gin with "for".	d leave the Model and Series for	γ
Created:	4/30/01 11:03:00 AM	Keith	Updated:	73 4/30/01 11:03:00 AM	Keith
Home	About	Training	Wizard	Hot Topics	Links
	2001 Copyright © E	ent Estimators	, LLC. All rights	reserved.	

78



Vehicle Inventory

		1					
	Vehicle						
Select	2001 Ford Explorer Eddie Bauer Utility	_		2-/108			
Select	2001 Ford Explorer Limited Utility		_5	, ,			
Select	2001 Ford Explorer Sport Utility	\subset					
Select	2001 Ford Explorer Sport Trac Utility	Z					
Select	2001 Ford Explorer XLS Utility	$\overline{}$					
Select	2001 Ford Explorer XLT Utility	_/					
	If weehle to locate the vehicle en		the	information	hone and	-1 / -la	

SERRCH 94

Created: 4/30/01 11:03:00 AM Keith Updated: 4/30/01 11:03:00 AM Keith

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Enter Vehicle and Estimation Details

License	lorer Eddie Bauer VIN	Color	(108	
JJJ 541	JK455456456456456	Red)	
Estimation Inp Labor Rate (\$) Tax Rate (Labor) Tax Rate (Parts)	50.00 6.00 %	J 109	119	SA 11/5	B
Created:	4/30/01 11:03:00 AM	Keith	Updated:	4/30/01 11:03:00 AM	Keith
Home	About	Training	Wizard	Hot Topics	Links
	2න/ Copyright © D	ent Estimators	, LLC. All rights	s reserved.	

80

F16,15





Manual Count

F16.16A

2001 Ford Explorer Eddie Bauer Utility

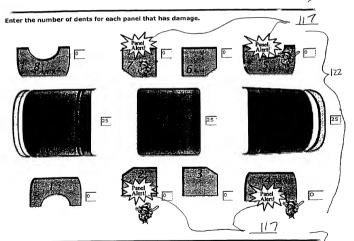
Indicate the dent sizes by clicking on the appropiate size. If multiple sizes are observed, be sure to ckeck all that apply.











Parts to be included in the estimate.

Panel	Part Number	Description	List Price Labor	
Delete Right Rear Door	F1TZ 78255A60 A	Moulding, Upper Window R R	\$108.40 2.00	
		A Daniel Prophers of the State	**** ***	

4/30/01 11:03:00 AM

About

Cosus, and Long to

Keith

Links

PRRTS

Indicate any additional co	onsiderations that should be inclu	ded in the estimate.	7
☑ 1 Piece Headliners R & I ☐ Sunroof	C Glued Headliners C Aluminum Panels	☐ Glass Damage ☐ Other (cowl/sail/etc.)	5118
	A STATE OF THE STA	120	

Updated:

Wizard

Keith

Training

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F16.16B

4/30/01 11:06:00 AM

Hot Topics

Auto Artists 3831 70th Street

Urbandale, IA 50322 515.270.8889 FAX 515.334.9579

Customer Name	Address 12345 Main Street Des Moine	Phone s IA 50322 (515) 555-	Other Phone / /5/
John P. Smith	12345 Main Street Des Moine	s IM 30322 (313) 333	-4345 (515) 555-4545
Company Auto Artists	<u>Estimate Number</u> 4844515	<u>Description</u> Hall Damage	Type Of Loss Hail
<u>Vehicle</u> 2001 Ford Explor	er Eddie Bauer Utility	<u>VIN</u> JK455456456456456	Color License 10.80 Red JJJ 541
Description		Amount	Hours
Hood		\$335.75	6.71
Тор		\$493.82	9.88
Deck/Trunk		\$247.23	4.94
1 Piece Headliner R	& I	\$100.00	0.00
Moulding, Upper Wi	ndow R R	\$208.40	2.00
4 Door Explorer Mou	ılding, Upper Window R	\$101.25	1.30
Total		\$1,486.45	24.84
Labor Tax		\$80.51	
Parts Tax		\$8.68]
Less Prepaid		\$0.00	1 /
Estimate Total		\$1,575.63	1 1 1
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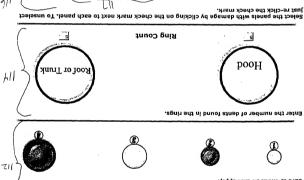


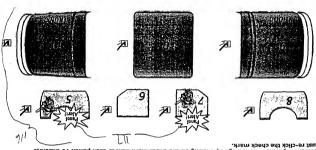
Easy Count

2001 Ford Explorer Eddie Bauer Utility



snue to ckeck all that apply. Indicate the dent sizes by clicking on the appropiate size. If multiple sizes are observed, be







Parts to be included in the estimate.

Full to be militare				
Panel	Part Number	Description	List Price Labor	١
Delete Right Rear Door	F1TZ 78255A60 A	Moulding, Upper Window R R	\$108.40 2.00	1
Delete Right Front Door	F67Z 7820492 AAA	4 Door Explorer Moulding, Upper Window R	\$36.25 1.30	J

Pages

Indianta any	additional consideration	ne that chould be	included in the	estimate.

☑ 1 Piece Headliners R & I

C Glued Headliners

□ Glass Damage

□ Sunroof

C Aluminum Panels

COther (cowl/sail/etc.)

HELP

ESTIMATE 120

 Created:
 4/30/01 11:03:00 AM
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Auto Artists

3831 70th Street

Urbandale, IA 50322

515.270.8889 FAX 515.334.9579

Customer Name John P. Smith	Address 12345 Main Street Des Moine	es IA 50322	<u>Phone</u> (515) 555~4	Other 1545 (515)	Phone 555-4545	5/06
Company Auto Artists	Estimate Number 4844515	<u>Descript</u> Hail Dar		Type Of Los Hail	s /	,
<u>Vehicle</u> 2001 Ford Explor	er Eddie Bauer Utility	<u>VIN</u> JK45545	6456456456	<u>Color</u> Red	License JJJ 541	3168
Description		T	Amount		Hours	\
Hood		7	\$395.14		7.90	1
Тор			\$592.70		11.85	
Deck/Trunk			\$296.35		5,93	/
1 Piece Headliner R	& I	T	\$100.00		0.00	/ *
Moulding, Upper Wi	ndow R R		\$208.40		2,00	(Ľ
4 Door Explorer Mou	ılding, Upper Window R	T	\$101.25		1,30	77
Total		j	\$1,693.84		28.98	
Labor Tax			\$92.95			1 \
Parts Tax		1	\$8.68			1 /
Less Prepaid			\$0.00			1 /
Estimate Total		1	\$1,795.47			17

84

F16,19



2001 Ford Explorer Eddie Bauer Utility

Left	Front	Door	
	110116		-

ſ	Part Number	Description	List Price	Labor
r	Select F67Z 7820493 AAA	Mountaineer Moulding, Upper Window L	\$36.03	1.30
r	Select F772 7825597 AAA	W/Strip, Outer Belt L 97-01	\$20.90	0.30

Left Rear Door

Part Number	Description	List Price	Labor
Select F1TZ 7821453 A	Outer 4 Door Explorer W/Strip, Belt L	\$30.77	0.30
Select F1TZ 78255A61 A	Moulding, Upper Window L	\$108.40	2.00

Right Rear Door

	ugni	Kear Door			_
Γ		Part Number	Description	List Price	Labor
r	Select	F1TZ 78255A60 A	Moulding, Upper Window R R	\$108.40	2.00
- 1	Select	F1TZ 78255A60 A	Moulding, Upper Window R R	\$108.40	2.00
- [Select	F1TZ 9821452 A	Outer 2 Door Explorer W/Strip, Belt R	\$26.67	0.30
ľ	Select	F1TZ 7821452 A	Outer 4 Door Explorer W/Strip, Belt R	\$29.02	0.30

Right Front Door

	Part Number	Description	List Price	Labor
Select	F67Z 7820492 AAA	4 Door Explorer Moulding, Upper Window R	\$36.25	1.30
Select	F67Z 782049Z AAA	Mountaineer Moulding, Upper Window R	\$36.25	1.30
Select	F772 7825596 AAA	W/Strip, Outer Belt R 97-01	\$20.90	0.30

Additional Parts

1		Part Number	Description	List Price	La
	Add				

RETURN ...

Created:	4/30/01 11:03:00 AM	Keith Updat	Updated:	d: 4/30/01 11:05:00 AM	Keith		
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1 89 Convight @ Bent Fetimators LLC All rights received							



F16,20

Dent Estimators com

2001 Ford Explorer Eddie Bauer Utility

There is extremely tight bracing in the front doors, be aware not to estimate too large of dents in this area.



Also the rear quarters have limited access. Smaller hail dents are O.K. in this area.

TO THE PROPERTY OF THE PROPERT

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